

Special points of interest:

- Answer the CDS-John Blue 125th Anniversary question and win \$125!
- VisaGage II success.
- Celebrating 125 Years with the New Product Line-up.



CDS-John Blue 125th Anniversary Feature

For the next year we will be featuring a CDS-John Blue Contest for the 125th Anniversary. In each issue we will ask a question about CDS-John Blue Company. The first person to contact the sales department at 1-800-253-2583 with the correct answer wins \$125!

This month's question: **What was the first product invented by Mr. John Blue?** The winner and answer will be announced in the March 2011 issues. Don't delay, be the first to contact the sales department with the correct answer!

Since 1886 farmers and growers across the globe have counted on CDS-John Blue products for their accuracy and reliability. As we celebrate our 125th Anniversary we are pleased to introduce our newest product line-up:



Flange Adapters for NGP Piston and Centrifugal pumps: NGP Piston Pump Adapters are now available in stainless steel and ductile iron, 1- 1/2" NPT to 200 Series Flange Adapters.

Centrifugal Pump Adapters are also available in ductile iron, 2"NPT to 220 Series and 3" NPT to 300 Series Flange Adapters.

Three New Centrifugal Models:

The new S-3325-PH model CDS-John



Blue Centrifugal Pump complements the previous S-3325-P Truck Pump version which was typically belt and pulley

driven. This 3"x3" 3500 RPM pump and hydraulic motor combo can deliver up to 365 GPM and a maximum pressure of 60 psi when used in flooded suction situations. These features, combined with the "run-dry ability" of the double-wet Viton® seal, offer unparalleled performance in off-loading of semi-trailer loads.

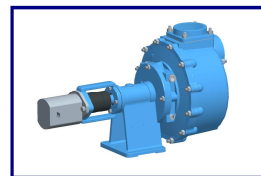
Celebrating 125 Years Check Our Newest Product Line-Up

We have also introduced the **SP-3325-P**, a self-priming version of the proven CDS-John Blue 3"x3" Truck Pump. This pump is to be used in situations where a



flooded suction is not available. With a more robust pedestal versus the traditional 3" pedestal pump and two-year warranty – this pump is sure to provide you with years of maintenance-free service that can withstand the rigors that traditionally trouble truck mounted pumps. Specifications for this pump are 308 GPM at 3500 RPM with a max pressure rating of 65 psi.

We have also released the 3"x3" **SP-3325-**



PH to complement the popular SP-3320-P centrifugal models that have been an industry bench mark for over 35 years.

This pump incorporates all the proven features of its sister pump, but gives the user the ability to hydraulically drive the unit versus traditional coupling to male electric motor shafts. Specifications for this pump are 308 GPM at 3500 RPM with a max pressure rating of 65 psi—all our centrifugal pumps are backed by a **two-year unconditional warranty.**

CDS-John Blue Corner

Communications Tool:

CDS-John Blue Company is pleased to announce that auto e-mailing of invoices will be available beginning January 1, 2011. This new billing feature will complement our existing shipment notification e-mails that are currently being sent..

To receive your invoices electronically please provide an appropriate e-mail address to Stephanie Sanders at: ssanders@cds-johnblue.com or 256-721-7511.

Product Update: The CDS-John Blue DRV's are now available with a stainless steel chain. To order a ground drive with the chain add an -S after the part number: DRV-3000-S, DRV-3050-S, DRV-3200-S, DRV-3350-S and DRV-SQZ-S.

Holiday Schedule: CDS-John Blue Company will be closed December 23, 24 and 31 for the Holiday Season. May you and yours have a safe and joyous holiday season, from your friends at CDS-John Blue Company. We look forward to working with you in 2011.

CDS-John Blue VisaGage II

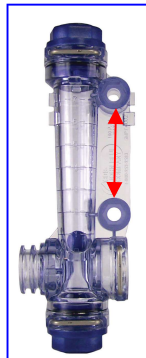
Know The Flow - Apply With Accuracy

After only one season, distributors, OEM's and growers across the country have used the CDS-John Blue VisaGage II with much success and enthusiasm. The acceptance of the VisaGage, which compliments our existing product line has been overwhelming. As always we thank you for your continued support of our newest CDS-John Blue Products.

The CDS-John Blue Flow Monitor enables growers to easily monitor flow rates of liquid fertilizers and herbicides, which ultimately help improve efficiency and profitability. We are offering two styles of Flow Monitors for spraying or fertilizer applications. Both styles are available in single columns or in sets of four flow monitor assemblies. **Plus**, most CDS-John Blue Flow Monitor parts are interchangeable with other brands already on the market today.

The CDS-John Blue VisaGage II is manufactured with chemical resistant polypropylene adapters and a clear PVC body that even has an additive for UV protection. What does that mean to your customer? Less chance of it becoming cloudy over time and exposure to the elements.

The sturdy CDS-John Blue VisaGage is beefier than other products on the market today. Plus our flow monitor has two mounts for increased mounting stability.



Proper Application = Increased Yields:

- With a CDS-John Blue VisaGage II you will know immediately if an outlet is plugged, thus causing possible variations in your application rates.
- So easy—see the balls in line and know your rate is uniform.
- When a ball is lower you know there is a restriction at the outlet, hose or opener supplied by that flow monitor.
- A ball higher than the others is an indication that hoses or fittings supplied by that specific flow monitor are broken or leaking.

Customize Your Flow Monitor System



- Get the exact number of flow monitors for spraying or fertilizer application by simply banking single columns or set of 4 flow monitors or any combination you choose. Clasp them together with the stainless steel clips and Viton O-rings and go.
- The CDS-John Blue VisaGage II allows the use of common stainless steel orifice plates.
- Ports are standard NPT—use our barb or convenient push connect fittings for simple installation.
- Optional ball storage unit available for storing up to 40 balls.