

Special points of interest:

- **Don't miss the early order deadline** - October 31, 2010.
- **Early Order Packets** were recently mailed. If you need additional copies please contact the sales department.



Celebrating 125 Years of Quality and Craftsmanship

The **2010-2011 sales year** marks the 125th anniversary of CDS-John Blue Company. Since 1886 farmers and growers across the globe have counted on CDS-John Blue products for their accuracy and reliability.

application industry. Our goals have not changed; we strive daily to provide the highest quality products manufactured on the market to meet ever-changing demands.

We want to celebrate this special anniversary by thanking our Distributors, OEM's and Growers who have helped CDS-John Blue Company continue the 125 year old vision of its founder **Mr. John Blue.**

We recently introduced the CDS-John Blue VisaGage II Flow Monitor to complement the newly enhanced flow divider and Next Generation Piston Pump (NGP), making the best even better. NGP received the AE50 Award from the American Society of Agricultural and Biological Engineers (ASABE).



His vision was to make farming more efficient by making the highest quality products while providing unsurpassed service.

Today businesses must constantly work to ensure they are manufacturing the highest quality product possible thus the reason we attained ISO certification in 2005. Our quality assurance system has been certified according to procedures listed in ISO 9001. ISO 9001 is recognized worldwide as the comprehensive international standard that defines quality. It is one thing to have the commitment to quality – it is another to have the comprehensive processes in place to measure that commitment.

In 1886, John and his father, Angus, established a business to repair cotton gin parts and other farm equipment. The need for more efficient methods of distributing fertilizer and cottonseed resulted in the invention of the Rex Guano fertilizer distributor and the John Blue cotton planter, both revolutionized farming. The business grew with the manufacturing of implements and included a foundry for the casting of metal parts

It is our commitment to continue to provide you with products that are "Guaranteed to Do the Job" today and for generations to come. ***We thank our loyal customers from the last 125 years and we look forward to providing innovative products to the agricultural industry for many years to come.***

CDS-John Blue Company is proud of its history. As we work towards another 125 years, we will constantly strive to bring to you the latest technologies in the liquid

CDS-John Blue Corner

New this year- flange adapters for the piston and centrifugal pumps. Piston Pump adapters are available in SS and ductile iron, 1- 1/2" NPT to 200 Series Flange Adapters. Centrifugal Pump adapters in ductile iron, 2" NPT to 220 Series and 3" NPT to 300 Series Flange Adapters. Check out our quality and price.

Welcome Adam Telle, Design Engineer. Adam recently graduated with a BS in Mechanical Engineering from the University of Alabama, Birmingham. He will be responsible for both design and manufacturing/assembly support and will be the company's ISO Coordinator.

Three New Centrifugal Models

Join an Already Distinguished and Proven Line

By Philip Burnham,
Logistics Manager – Sales Engineer

Seven years ago, we wrote an article asking the following questions; “Have you ever run your centrifugal pump dry for hours on end without damaging any of its components? Does your new centrifugal pump carry a two-year, unconditional warranty? Have you ever had a question concerning your centrifugal pump and been able to call a “live person” for answers? Did a company with 125 years of experience in servicing the agricultural community build your centrifugal pump?” Since asking these questions, many of you have purchased CDS-John Blue Centrifugal Pumps and can answer “yes” to these questions. Now, we would like to ask you one more question: How many of you are *still* using these same pumps? According to our information, the vast majority of those of you who bought CDS-John Blue Centrifugal Pumps through the years are still using them today! And we aren’t talking about using a replacement pump, but the original pump that was bought 5, 10, 15 and 20 years ago – many of which have never been serviced since entering the field. Even with an unconditional warranty period of two years, warranty claims are less than 0.1% of total pumps sold – what other centrifugal pump manufacturer can boast those numbers?

Since their introduction in the mid 1970’s our “industry standard setting” centrifugal pump line has been comprised of approximately 35 different models – from 2” straight pumps with 5 HP electric motors to 3” self-primers with 13 HP Honda engines. However, you, the customer, have been asking us for one more option – Hydraulic driven pumps. Just as we did with the introduction of the NGP Piston Pump, we have listened to the requests and demands of an ever-changing agricultural market and are proud to announce that hydraulic driven, as well as pumps ready to be adapted to hydraulic motors, are now available!

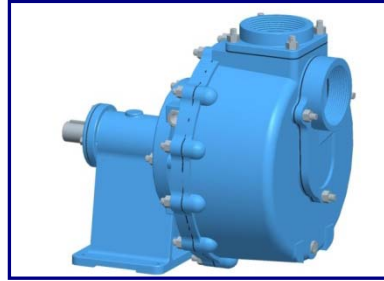
The new S-3325-PH model CDS-John Blue Centrifugal



Pump complements the previous S-3325-P Truck Pump version which was typically belt and pulley driven. This 3”x3” 3500 RPM pump and hydraulic motor combo can deliver up to 365 GPM and a maximum pressure of 60

psi when used in flooded suction situations. These features, combined with the “run-dry ability” of the double-wet Viton® seal, offers unparalleled performance in off-loading of semi-trailer loads.

We have also introduced the **SP-3325-P**, a self-priming

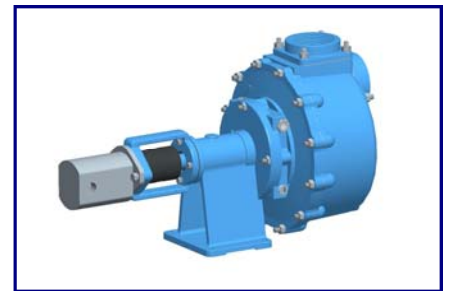


version of the proven CDS-John Blue 3”x3” Truck Pump. This pump is to be used in situations where a flooded suction is not available. With a more robust pedestal versus the traditional 3” pedestal pump and two-year

warranty – this pump is sure to provide you with years of maintenance-free service that can withstand the rigors that traditionally trouble truck mounted pumps. Specifications for this pump are 308 GPM at 3500 RPM with a max pressure rating of 65 psi.

In addition to these new truck pump versions, we have also released the 3”x3” **SP-3325-PH** to complement the popular

SP-3320-P centrifugal models that have been an industry benchmark for over 35 years. This pump incorporates all the proven features of its sister pump, but gives the user the ability to hydraulically drive the



unit versus traditional coupling to male electric motor shafts. Specifications for this pump are 308 GPM at 3500 RPM with a max pressure rating of 65 psi and just like every other new centrifugal pump we manufacture – it is still backed by a two-year unconditional warranty.

These new additions to the CDS-John Blue Centrifugal Pump line complement an already vast array of available pumps and drive systems. Whether you are looking for an electric motor, gas engine or hydraulic drive unit – there is a CDS-John Blue Centrifugal Pump that is perfect for your situation. Call today and let your CDS-John Blue Team help you or your customer decide which model is right for your application *at an affordable price.*